

Intelligent Transportation Systems

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Car pooling

- The problem of public transportation is that it doesn't reach the individual homes
 - Especially in the agglomeration and the outskirts of the cities
 - You have to reach the first bus/metro stop, on foot or by car
- In the same time, most of the people commuting from the agglomeration ride alone in their car

Solution: car pooling

- More people in the same car, fewer cars, lower pollution, cheaper rides
- Many solutions, but hard to do the matchmaking of drivers and passengers, questionable reliability, flexibility



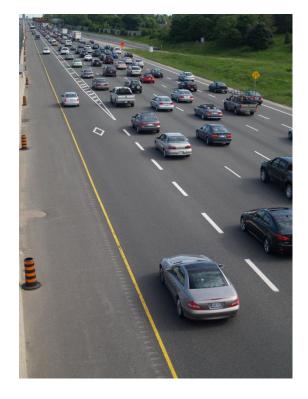


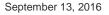


Intelligent Transportation Systems

Dedicated Lanes - HOV

- HOV High Occupancy Vehicles
 - Can be used only if at least 1 passenger next to the driver
 - Sometimes its use is restricted to rush hours
 - Buses, electric vehicles, bikes can also use it
 - Even cars, with a single person, if he/she pays for it
 - HOT (High Occupancy Toll) Lane
 - Adaptive pricing, based on demand
- The goal is to motivate people for car pooling
 - Lower pollution, fuel saving
- First bus lane in the USA between Washington and its beltway (1969)
 - From 1973 HOV 3+
 - In 2005, during morning rush hours from 6.30 to 9.30, 31.700 people in 8.600 cars (3.7 ppl/car in average), 29 minutes
 - In traditional lanes 23.500 people in 21.300 cars (1.1 ppl/car in average), 64 minutes ride





Intelligent Transportation Systems

Bus and CarPool lanes (HOV)

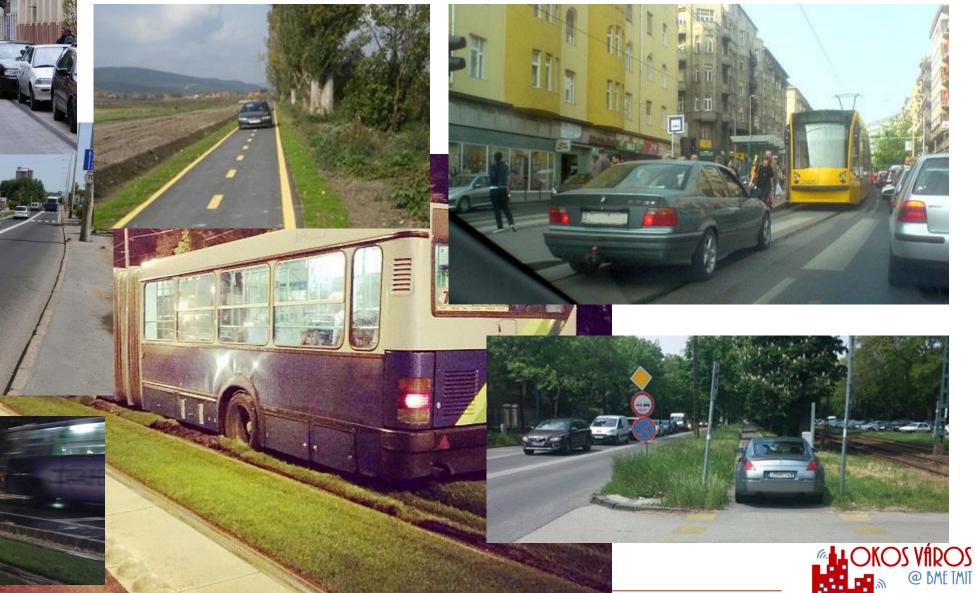
- Controlling the HOV lanes with cameras
 - Fooling the system with inflated dolls
 - Against the law
- Drawback lanes are often sparsely used
- Trial system in Lisbon in 2007 already
 - Used as bus lane only if a bus is approaching (based on data from sensors, schedule or GPS)
 - The other cars are alerted with light and sound signals
- Some HOV lanes in Australia transformed back to normal lanes
 - If few cars are using it, it increases pollution
 - Fewer normal lanes, slower traffic, higher fuel consumption
 - If many cars are using, it has the same effect...
 - Fast traffic encourages more people to travel by cars







Not respecting dedicated lanes



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Intelligent Transportation Systems

Uber

- Mobile application to matchmaking between passengers and private drivers
 - Started in 2009, in San Francisco. Today present in more than 500 cities in 60 countries
 - 2016 (Q1-Q2) net revenue > 2 billion USD
 - Not a peer-to-peer service, but rather a traditional taxi service
 - I do not take you, because I am around, but because you pay me
 - Surge pricing adaptive pricing, based on demand and offer
 - Many cases caused big scandals
 - 2011 New Year's Eve, 7x price
 - Hostage drama in Sydney

Advantages

- Simple and fast to call a cat (below 5 minutes)
- Simple payment, with your credit card number
- Usually cheaper than traditional taxi
- Rating drivers and passengers





Uber

Critics

- Serious competition for traditional taxi companies
- For many, not a fair competitor
 - Does not respect the requirements for car equipment
 - Fears for passenger safety
 - Drivers do not pay **taxes**, insurance
- Protests in many cities (including Budapest)
 - Banned totally or partially in many cities/countries

Aggressive business and marketing policies

- Private investigators to dig into personal lives of journalists
- Publishing the personal contact information of judges, asking users to harass them
- Sabotage against competitors

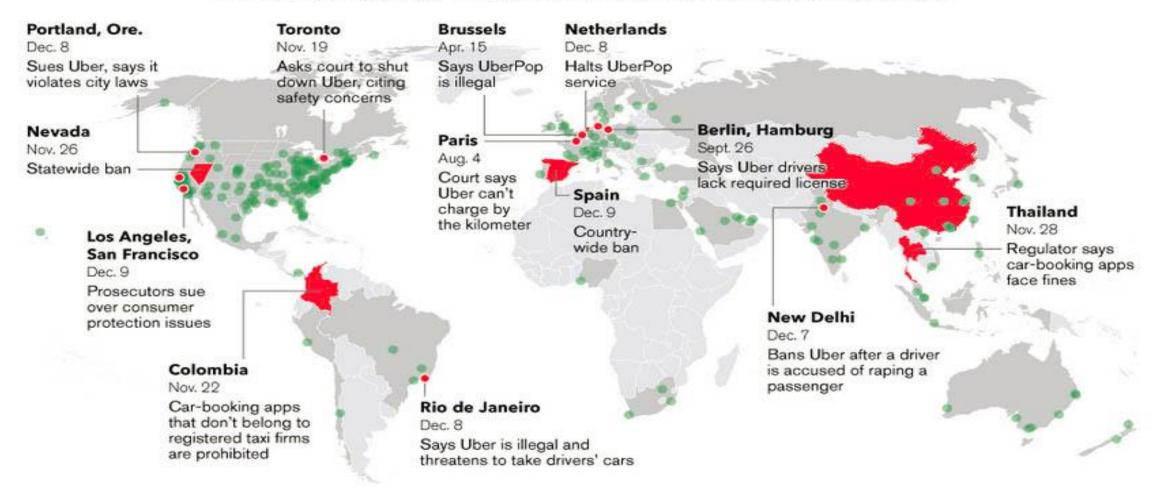




Uber in the world Where Uber operates, and where it's been shut down

Intelligent Transportation Systems

Cities where Uber operates
Cities or countries where Uber is banned or is being challenged



Sources: Uber, Bloomberg reporting GRAPHIC: ALEX TRIBOU / BLOOMBERG GRAPHICS

UberPool

Carpooling service

 If two rides start from roughly the same area, and go in roughly the same direction, pool them together

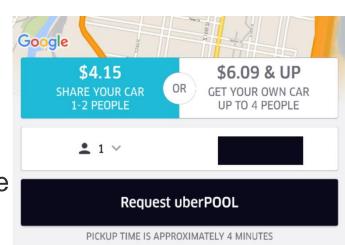
Advantages

Cheaper, decreases traffic, decreases pollution

Drawbacks

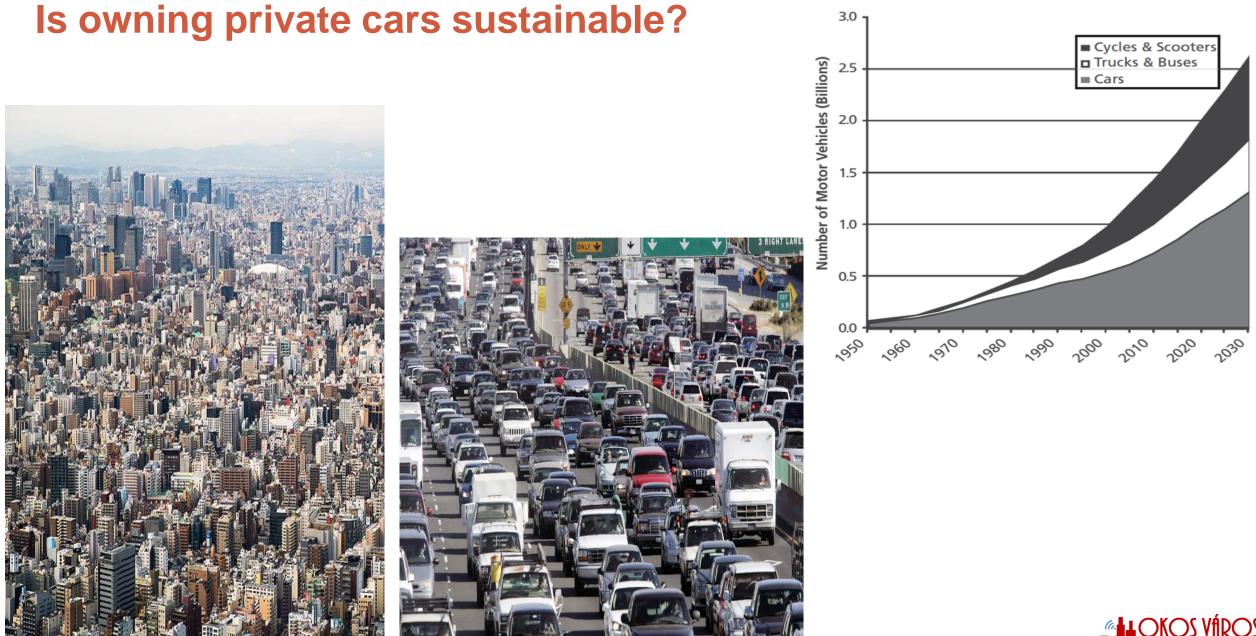
- Drivers do not like it, as it generates lower income than two separate rides
 - Additional headache is the second passengers is late, or hard to find
- Passengers do not like it, as it is unpredictable in terms of price and time
 - Another passenger can jump in during the ride
 - Look at it as a taxi service, for which this is not usual
 - In case of a pure car pooling service it would be acceptable





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In many cities they think about banning private cars...

Helsinki's ambitious plan to make car ownership pointless in 10 years

Finland's capital hopes a 'mobility on demand' system that integrates all forms of shared and public transport in a single payment network could essentially render private cars obsolete

• Should we ban cars in city centres?



Rosalind Readhead Wants To Be Mayor of London And Ban Private Cars

Will the next mayor of London ban private cars?

Mayoral candidate Rosalind Readhead wants to

Paris Aims to End Its Pollution Misery by Cutting Out Cars

To emerge from its toxic fug, Paris is enacting what could be the most drastic anti-pollution measures seen in any major world city.

FEARGUS O'SULLIVAN | 🎔 @FeargusOSull | Dec 9, 2014 | 🗭 22 Comments



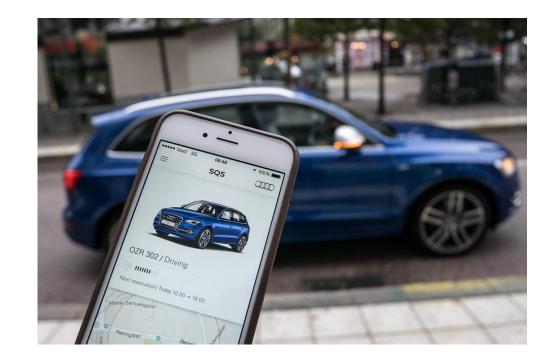






Car sharing

- Sharing cars, shifted in time
 - Like car rental, but for much smaller time intervals (hours, minutes)
- Features
 - The client is driving the car, not a taxi service
 - "Occasional" rides
 - Not following a regular schedule
 - Random car allocation, not always the same car
 - Each sharing event is independent from the others
 - Flexible solution, although not as flexible as a taxi





Car sharing

- Habits are just being formed
 - Urban and suburban rides (shopping, city break)
 - Also for longer rides (e.g., a weekend)



- Usually few passengers in the same time, but this was not the goal
- On midterm, the usage of the car increases, although demand is not at all uniform throughout the day
 - "Everyone" needs the car in the morning and the afternoon, to go to work and back
 - During working hours "only retired elderly people" are traveling in the city

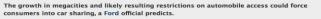


Car-sharing

- Cars are not used in 94% of the time, and occupy parking slots
 - If more people would share cars, we could decrease the number of cars by 75-80% (in parallel on the road, not in general)
- We have everything today for a very simple service
 - Reservation over the Internet, via a smartphone, immediately
 - Opening the car with the smartphone, using the NFC technology
 - Renting for short periods (e.g., an hour)
- If prices really decrease, it will not be worth owning a car



Vould You Rent Your Car? You May H	lave No Choice
15 CAR Management Briefing Seminars	
II Visnic WardsAuto	Aug 5, 2015
	COMMENTE



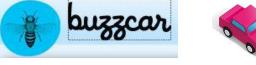


Ford's Holland: Young buyers much more open to car shari Full View Photography



Car-sharing modes

- Who own the car?
 - Centralized solution a renting company (ZipCar, Autolib, Car2Go)
 - P2P car sharing people share their personal cars (Buzzcar, drivy, OuiCar, Koolicar)
- From where to where?
 - One-way sharing Car2Go (EV)
 - Round-trip sharing cars have to be returned to their original place (usual model for P2P sharing)





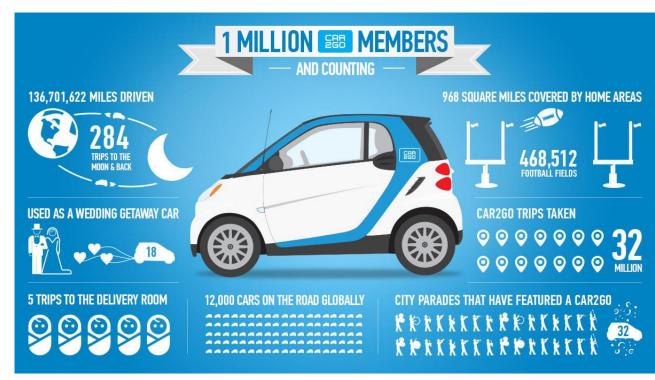




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Location de voitures entre particuliers

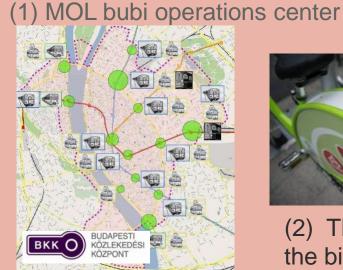




Car sharing support

- Owner: can be a private person, a community or a company
- Client: usually a private person
- Service provider: secures the operation, assumes the financial risk
 - The owner and the client are connected through the service
 - Many different models, depending on the ownership and the business model
 - Expensive investment from the owner, if a large pool of cars then usually the service provider is the owner as well







(2) The module of the bike



(3) Docking station



September 13, 2016

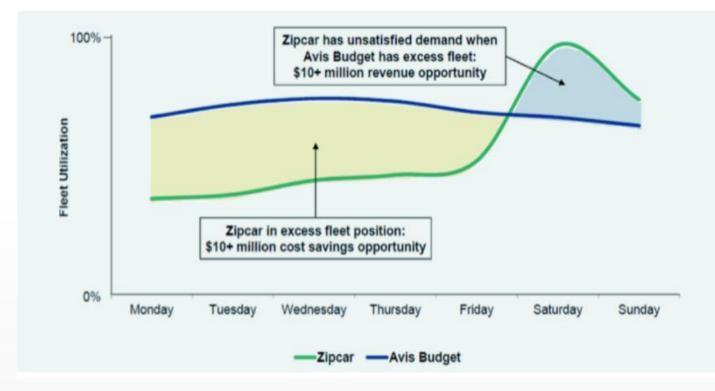
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Car sharing vs. Car rental

- Car sharing + Car rental
 - Opposing cycles
 - Rent-a-car during the week
 - Business clients
 - Car-sharing during the weekend
 - Spare time activities
- Advantageous business model
 - For a car-rental company
 - Initial investment significantly lower
- Drawback: handicap for newcomers to the market

Figure 2 \$20 + Million Opportunity

Zipcar's parent company Avis Budget Group indicates that fleet utilisation between its traditional car hire and round-trip-carsharing units is complementary, and has therefore begun to pool their fleets (Avis Budget Group Presentation to Investors, May 2014)



https://www.acea.be/uploads/publications/SAG_Report_-_Car_Sharing.pdf

Car sharing – responsibility and insurance

- Who is responsible in case of an accident?
 - In Hungary, "objective responsibility"
 - The owner of the car is responsible, unless the driver recognizes that he was driving the car
 - The owner pays the insurance
 - Does the insurance company allow car sharing?
 - The price of the insurance depends on the sex, the age,¹
 and the driving record of the owner
 - Insurance for the driver? Not usual in Hungary
 - Who pays the damages that exceed the typical threshold?



http://www.citylab.com/commute/2013/09/real-future-ride-sharing-may-all-come-down-insurance/6832/ http://www.nytimes.com/2012/04/14/your-money/relayrides-accident-raises-questions-on-liabilities-of-car-sharing.html?_r=0

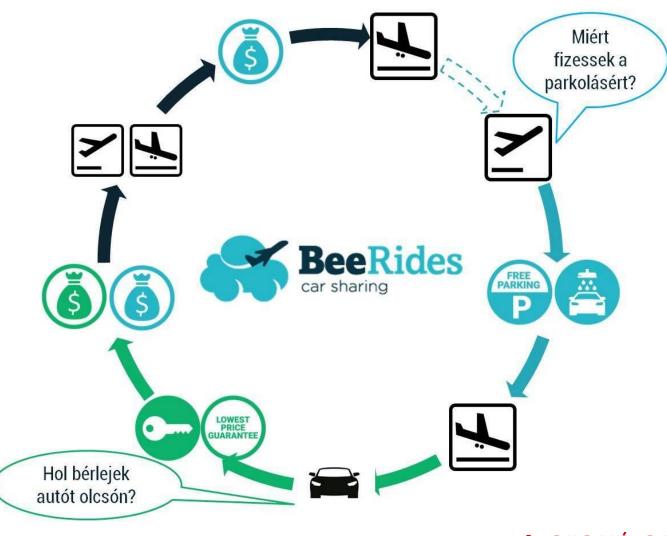


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P2P car sharing

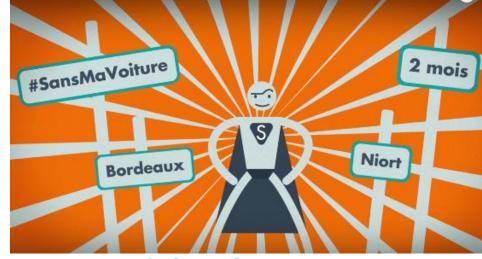
- BeeRides Hungarian startup company
- Leave your car at the airport parking, let others use it while you are traveling
 - Free parking
 - Free cleaning of the car
 - ... and you get some money as well...

• Would you give your car?





Marketing actions to increase popularity



Break free from your car and save your city



100 participants

September 13 2016 their personal vehicle for 2 months



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Votre mission : abandonner votre voiture pendant 2 mois pour changer l'avenir de votre ville. Vos super pouvoirs : les acteurs de votre ville mobilisés pour vous offrir les transports en commun gratuits, des réductions sur l'autopartage, des vélos...

Découvrez le défi !



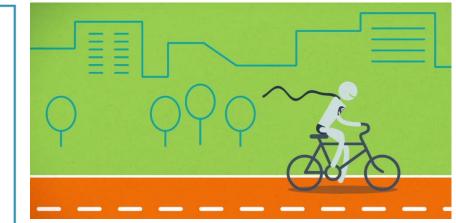
Marketing actions to increase popularity



No vehicle insurance

for 2 months

September 13, 201





Bike sharing access

FREE Public Transport

Tram et Bus de la Cu



Drive neighbourhood cars

Koolicar

Keyless P2P Carsharing





Intelligent Transportation Systems



Marketing actions to increase popularity





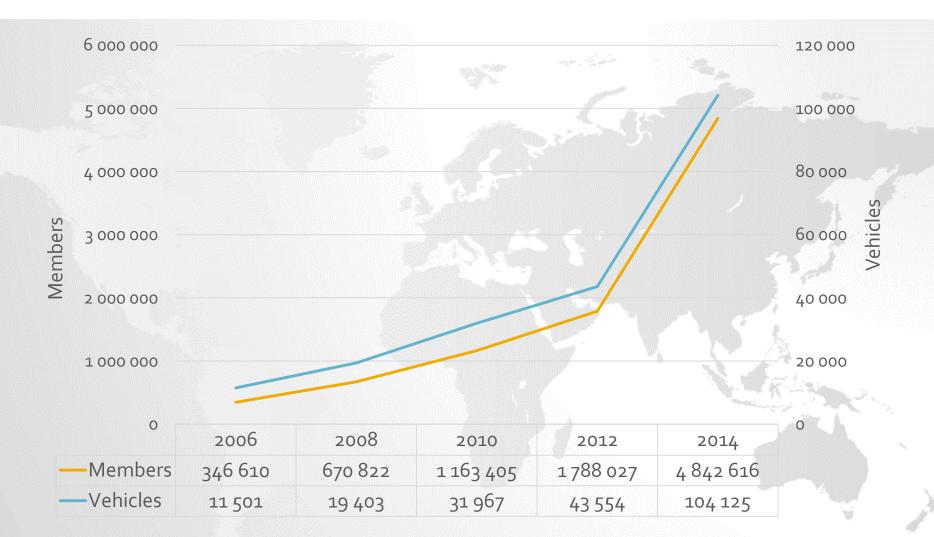
October 5th Hand over your keys Say good bye to your car

December 5th

Take your car back OR we'll buy it from you



Growth of Worldwide Carsharing



Worldwide Carsharing Trends and Research Highlights

CarSharing Association 2015 Annual Meeting

Susan A. Shaheen, Ph.D.

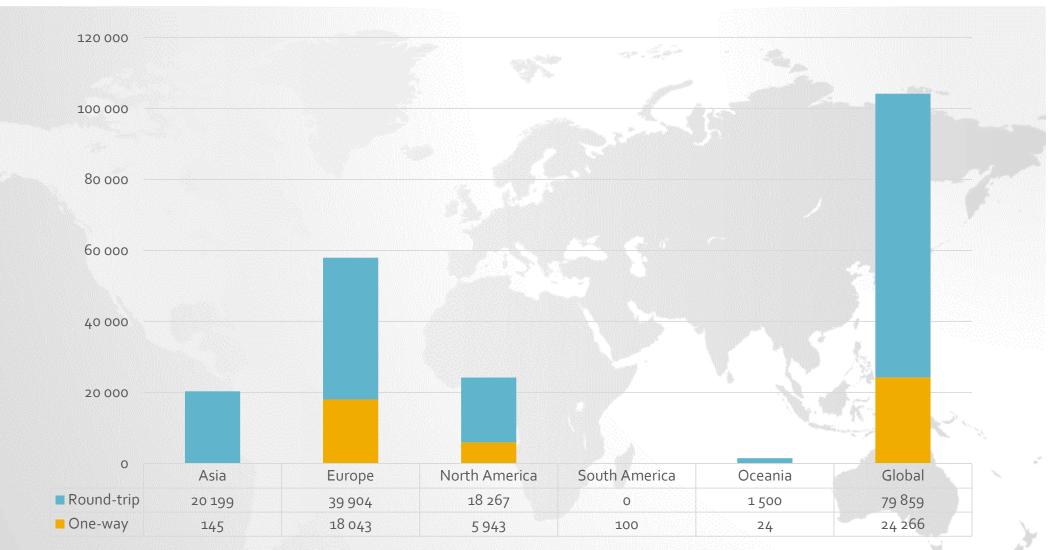
Adjunct Professor and Co-Director, Transportation Sustainability Research Center

University of California, Berkeley

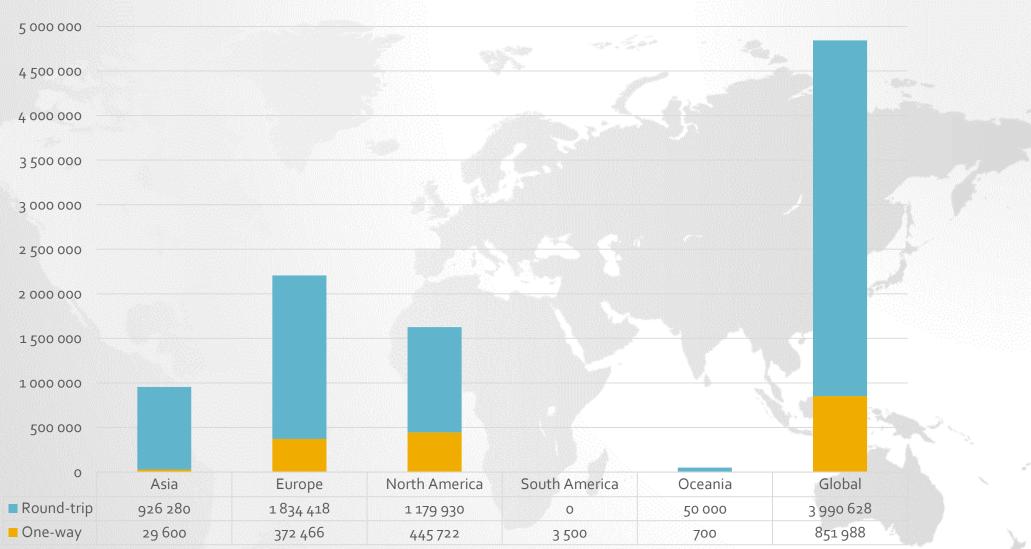
September 23, 2015



2014 Vehicles: One-Way & Roundtrip



2014 Membership: One-Way & Roundtrip



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